

OSI NEWSLETTER #3 FEBRUARY 2008


NEW PAYMENT OPTION

In addition to credit card, cash or check you can now pay your bill via **PayPal**. When the bills are emailed out at the beginning of the month an included hyperlink will take you directly to a webpage to manage your account. From this page click on 'View Bill', this will take you to a real time view of your current balance. At the end of the bill is a button which appears as:



By clicking on this button you will be taken to a page which asks if you want to pay a portion or the entire bill. After specifying how much you would like to pay click on the paypal icon. From there you will leave the OSI website and go directly to paypal. Login to PayPal as you would normally and follow the prompts to make the payment. If there are any questions or problems please email tech@osioffices.com. One may also access this account management page by logging into the 'clients only' section from www.washoffice.com and follow the link on the entry page. If you do not know your account name or password please email tech@osioffices.com or ask the staff.

IT DEVELOPMENTS

Accessing our client pool: To access our 600+ members, you go to www.washoffice.com, click on 'members only', enter your username and password, and click on the address book icon: 

Podcasts of Client interviews: We plan to institute a program of podcasting client interviews. This makes available to you the opportunity to expose your business to others in our client consist, and on the receiving end, you can learn from the experiences of others in founding and developing their businesses, and learn more about what their services can contribute to your business. If you would like to be a business featured in such a podcast, please email jack@osioffices.com.

MEET A FRIENDLY BANKER

We have discussed with a number of banks meeting our clients and working on tailoring products for them. Thus far we have found a nearby branch of Chevy Chase to be the most responsive. On February 20, at noon, Vainoo Khanna, a vice president and branch manager, will bring associates to our conference room for a get acquainted session. We can tell this group of bankers what we want, and they can tell us what they will offer us. This is the first in what we hope will develop into a series of meetings on financial services for our clients. Sandwiches and soft drinks served.

TESTIMONIALS

We are upgrading our website, and would like to include your testimonials. Often you, our clients, give us un-prompted expressions of appreciation. This is a prompt. If we have helped you, and you would like to make that, and yourself, known to others, would you let any of us at the OSI offices know, by email, phoning, dropping by, or other means?.

MEMBERS OF THE MONTH

We are pleased to note that twenty six businesses affiliated with us in the month of January, to the time of this writing on the 29th. Included are ten clients in law, three mental health professionals (this is not to say that ten lawyers necessarily require three mental health professionals), two financial services firms, a customer service training firm, a research firm, and others in a variety of fields. In addition, two former clients returned. This is a high mark for our location on K street, and we greatly appreciate these businesses entrusting us with their office support.

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